Built for builders. Priced for developers.

Every development begins long before the first foundation is poured — ***it starts with clear title.*** Bring your project to CCTE and you get builder & developer pricing on every file, plus the deep regional expertise to get your title work done right. So you can build from a solid foundation.

~50% less
TITLE INSURANCE
Filed builder & developer rates from our underwriters, on qualifying policies.

~50% less
CLOSING FEE
Purposeful pricing — for our services — in support of your work.

20+ years
LOCAL EXPERTISE
20,000+ closings across our region.

HOW OUR DEVELOPER PRICING WORKS

Layer 1 — Underwriter builder & developer rates

Filed with the Colorado Division of Insurance. Real rates, not negotiations. Filed builder, developer, and subdivider rates apply across acquisition, holding, and end-buyer sales.

Layer 2 — CCTE's builder & developer closing fee

A separate filed closing fee for builder and developer transactions. Standing policy on every qualifying file.

HOW THE TWO PROGRAMS COMPARE

We partner with two respected underwriters: First American (the national category leader) and Westcor (independent and nimble, agency-focused service). Each runs its own program; the right fit depends on your project.

UNDERWRITER	QUALIFYING THRESHOLD	FILED BUILDER / DEVELOPER RATE
Westcor	Builder, developer, or subdivider with 3+ parcels. No project-size cap.	Approximately 50% of standard basic rates, on qualifying policies.
First American	Residential development of 20 lots or fewer.	Approximately 58% of standard basic rates, within the 20-lot cap.

WHY DEVELOPERS BRING THEIR WORK TO US

- → **Deep regional expertise.** Mining claims, old surveys, missing heirs, complex chains of title — our title team has navigated them all.
- → **Across the full lifecycle.** From land acquisition through plat approval to end-buyer closings — we're with you at every phase.
- → **We know the programs cold.** Westcor, First American — we know which fits your project and how to land it.
- → **One team, three offices.** Salida, Buena Vista, Westcliffe, and beyond. We close where you need us.

> *We know the work. We know the area. We know the rate programs. If you're planning, building, or scaling a development, we'd welcome the conversation.*

Filed-rate references as of May 2026. Colorado title insurance rates and closing fees are filed with and approved by the Colorado Division of Insurance before use; specifics vary by underwriter, county, and transaction. Underwriters: First American · Westcor.